

## **EXPRESSION OF INTEREST (EOI)**

### **Engineering Procurement Construction (EPC) Contractor Services for**

#### **OIL IMPORT TERMINAL (OIT) PROJECT at Hub, Baluchistan - Pakistan**

Pak-Arab Pipeline Company Ltd (“**PAPCO**”), a company majority owned by Pak-Arab Refinery Limited (“**PARCO**”), with remaining equity interest held by Pakistan’s leading oil marketing companies, operates a state of the art, cross-country pipeline system to transport high speed diesel and motor gasoline. PAPCO intends to establish a new Oil Import Terminal at Hub, Baluchistan (“**OIT**”) and associated product transfer pipeline to import crude and white oil products Pakistan. The Project scope includes provisioning a Single-point mooring system (“**SPM**”), sub-sea product pipeline, onshore product tankages and link pipeline connecting with existing infrastructure at Port Qasim besides which will also involve pumping and storage upgrades to the existing White Oil Pipeline (WOP) to increase its capacity.

The OIT Project will be developed through a combination of foreign and local debt equity financing.

#### **PURPOSE OF THIS EOI**

PAPCO is soliciting the interest of reputable Engineering Procurement Construction Contractors (hereinafter referred to as “Contractors”) experienced in the delivery of terminal facilities inclusive of capability to handle deep water marine vessels, in order to develop a list of suitable Contractors who may subsequently be invited into the bidding process for the execution of the EPC work post FID planned in Q3’ 2023.

The EOI seeks to provide prospective Contractors with relevant background information regarding the OIT Project and to describe the information to be submitted by prospective Contractors in order to assist PAPCO in compiling a list of suitable Contractors for further assessment.

#### **Key Project metrics are as follows**

Oil Import terminal site is to be located in Hub, Baluchistan, on earmarked industrial area approximately 60 km north-west of Karachi, Sindh. The facility is located approximately 5 km South of Gaddani Ship breaking facility:

- **Location** : off Arabian Sea Coast, Hub Baluchistan, Pakistan
- **Water Depth** : ~ 30m

Any entity responding to this EOI must have individually or in association the capacity and capability to deliver as minimum the following scope, but not limited to

- a) Single Point Mooring (SPM), located offshore from the proposed Terminal Site, together with a Pipeline End Manifold (PLEM) system to handle import of crude and refined product from ocean going vessels (VLCC, LR2-LR1).
- b) Dual subsea pipeline in a U-shaped configuration (to allow round trip pigging from a launching facility located onshore) to transfer throughput from Vessel to SPM to onshore tanks.
- c) Product storage tanks farm, located at the Hub site over an area of approximately 500 acres in line with project requirements, international guidelines and local regulations.
- d) Single 26" product pipeline from PARCO's Hub site to connect with PAPCO's existing white oil product upcountry pipeline network of (26") in Port Qasim.
- e) Sheltered Service Harbour (SSH) to host tugboats, service vessels, line handling support vessels, pilot boats, oil spill response vessels and platform supply vessel.

## **INFORMATION REQUIRED FROM PROSPECTIVE CONTRACTORS**

Interested Contractors must provide the information requested below in order to be considered for further assessment (this information is also listed in the attached Expression of Interest (EOI) Response Form).

- **Company Information** – please provide your company details, name of the legal entity to be considered in the assessment process, contact person(s) dedicated to address information questions and correspondence relating to this request, company address.
- **Relevant Work Experience** – Contractors are requested to provide a list of major projects demonstrating proven experience in delivering (individually or in association) the complete design, procurement, fabrication, construction, pre-commissioning, commissioning and installation of the SPM facilities located in water depths > 30 m within the last 15 years. Please provide the following details for completed projects/past experience if you meet the above criteria:
  - Project Name
  - Year the project was executed
  - Water Depth (m)
  - Delivery Scope
  - Include any primary sub-contractors used (if applicable) for SPM design, construction, pre-commissioning, commissioning support, installation, etc.
  - If this project scope was executed in association with one or more other entities, please indicate the association type, primary entity involved as well as percent (%) work split.
- **Execution approach** – please name the company/entity (if in association) submitting the EOI response and list the main parties that will execute the design, procurement, fabrication, commissioning and installation (optional) activities for the selected SPM. Where other entities or locations are involved,

please advise the split of responsibilities between the parties/entities as well as any proposed/required subcontracting of work (only primary subcontractors).

- Confirmation of Interest – prospective Contractor is requested to confirm their company interest and compliance with requirements outlined in this EOI Letter by responding to the following email address: [usman.banuri@parco.com.pk](mailto:usman.banuri@parco.com.pk)

Entities (either individually or in association) must have the capacity to deliver a complete and integrated EPC scope.

## **EOI RESPONSE SUBMISSION REQUIREMENTS**

Prospective Contractors interested in participating in the identification/assessment process must submit their Expression of Interest electronically by no later than close of business 5:00 pm (PST) on 18<sup>th</sup> November 2022.

PAPCO reserves the right not to accept submissions after this time. Please note that this invitation to submit expression of interest does not constitute a formal request for quotation or proposal, nor is it intended to create any expectations regarding future business dealings between PAPCO and recipient. All EOI documents will become and remain PAPCO's property. PAPCO shall not be liable in any respect for any costs, damages, charges or expenses incurred by the contractor in relation to preparing or submitting this EOI response. PAPCO reserves the right to accept or reject any or all EOI submissions that may be received related to the services requested and also reserves the right to change the requirements of this EOI, terminate further participation in the EOI process and change or terminate the contracting process at any time.

Should you have any questions or issues regarding the process outlined above, please contact [azhar.masud@parco.com.pk](mailto:azhar.masud@parco.com.pk)